

# 2024 WHOLESALE PACKET



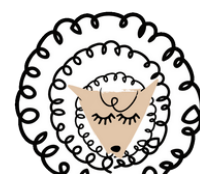


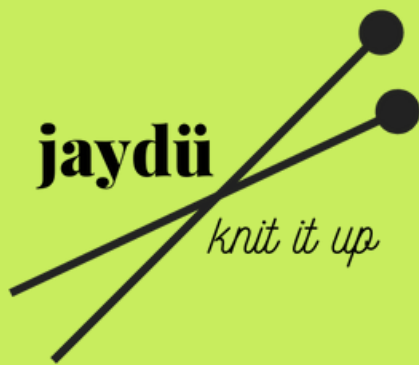
# ABOUT US

We're a mother/daughter duo based in Idaho. We work out of two small studio spaces: a spare bedroom in Jenaya's house in Middleton, and Pattie's dye studio (aka, her kitchen) in Caldwell.

We dye 99.99% of our fiber in-house, and card all of our batts with wild abandon on Rosie, our hard-working electric drum carder. Our rovings are carefully selected from a family-owned mill that's based in the USA.

We're always up to fiber-related shenanigans (and others too, if we're being completely honest), and we're so glad you're here for the adventure!





# WHOLESALE POLICY

At JayDü, we value transparency and fairness in our business relationships. Our wholesale pricing policy is designed to maintain consistency with the retail prices listed on our Etsy shop while offering competitive rates to our wholesale partners.

## Wholesale Pricing Structure:

### 1. Base Pricing:

- Wholesale prices are calculated based on a predetermined percentage discount from the retail price listed on our Etsy shop.
- The discount percentage is 50%, and this will be applied consistently to all eligible wholesale orders.

### 2. Minimum Order Quantity (MOQ):

- Wholesale customers are required to meet a minimum order quantity to qualify for the discounted pricing.
- The MOQ is set at 20 units, or \$200.

### 3. Additional Fees:

- Product pulled from our Etsy shop is subject to an additional .20¢ fee per unit pulled, not exceeding \$3 to cover the listing fee charged by Etsy.

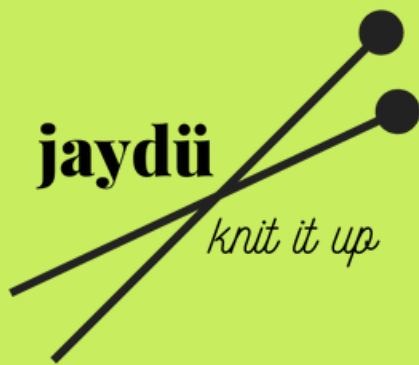
## Pricing Updates:

### 1. Retail Price Adjustments:

- In the event of changes to retail prices on our Etsy shop, wholesale prices will be adjusted accordingly.
- Wholesale customers will be notified in advance of any pricing updates via email.
- Updated price lists will be available for download on our website ([jay-du.com](http://jay-du.com)) under the “Stockists” tab.

208-407-5759

[CONTACT@JAY-DU.COM](mailto:CONTACT@JAY-DU.COM)



# WHOLESALE POLICY

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## Ordering Process:

### 1. Placing Orders:

- Wholesale orders can be placed via email to “[contact@jay-du.com](mailto:contact@jay-du.com),” or placed over telephone at 208-407-5759.
- We will email (or snail mail, if requested), an order invoice back to you.

### 2. Inventory Selection:

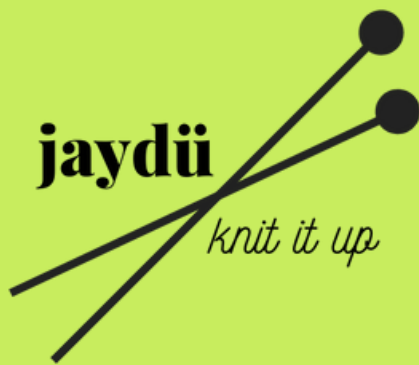
- Wait time varies on “Dyes-in-Progress” (DIPS) product. Batts are carded to order. Roving and fiber packets are dyed to order. Handspun is spun to order. Please contact us at [contact@jay-du.com](mailto:contact@jay-du.com) for more information on lead times, and/or to request specific color selections.
- In-stock product is always viewable on our Etsy shop ([www.etsy.com/shop/JayDuFiber](http://www.etsy.com/shop/JayDuFiber)). We are happy to pull product for an additional .20¢/unit (see Wholesale Pricing Structure for more details).

### 1. Verification:

- Our team will verify wholesale customers to ensure eligibility.
- Upon approval, we are happy to help you build your order!

208-407-5759

[CONTACT@JAY-DU.COM](mailto:CONTACT@JAY-DU.COM)



# WHOLESALE POLICY

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## Payment Terms:

### 1. Payment Methods:

- Payments are accepted via PayPal invoice for wholesale orders.

### 2. Terms:

- Net 7 days from the date of invoice.

## Shipping and Returns:

### 1. Shipping Costs:

- Wholesale customers are responsible for shipping costs, which will be viewable in invoice.
- Orders ship with a tracking number. We are happy to add shipping insurance by request.

### 2. Returns:

- We are unable to offer refunds on wholesale orders at this time. Please contact us immediately ([contact@jay-du.com](mailto:contact@jay-du.com)) if there are any problems with your order.

## Enforcement:

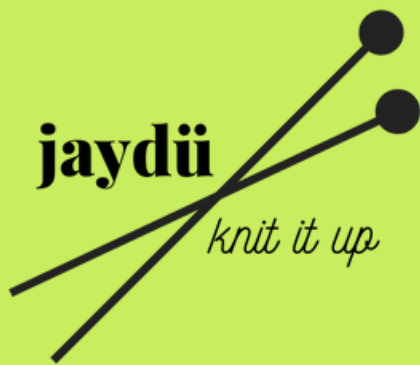
### 1. Violation of Policy:

- Any violation of this wholesale pricing policy may result in the termination of the wholesale account.

For any inquiries or clarification regarding our wholesale pricing policy, please contact Jenaya at [contact@jay-du.com](mailto:contact@jay-du.com).

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# WHOLESALE PRICE SHEET

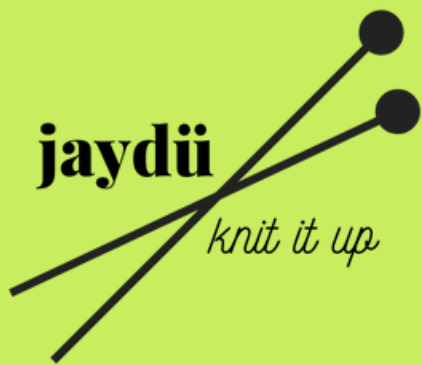
January 2024

	WHOLESALE   RETAIL
ART BATTS, 2 OZ MIXED FIBERS	\$4.99   \$9.99
KETTLE DYED BRAIDS, 2 OZ MERINO & TARGHEE BLEND, 21.5 MICRONS	\$4.99   \$9.99
HANDSPUN ART YARN VARIOUS MATERIALS, WEIGHTS, YARDAGE	\$7.50/OUNCE   \$15.00/OUNCE
LOOSE FIBER PACKETS, 10 GRAMS	
100% MILKWEED FIBER*	\$1.75   \$3.99
50% MILKWEED FIBER, 50% KETTLE DYED TARGHEE WOOL*	COMING SOON
100% CAMEL WOOL, NATURAL COLOR	COMING SOON
100% CAMEL WOOL, KETTLE DYED	COMING SOON
100% SAMOYED DOG WOOL, NATURAL COLOR	COMING SOON
100% SAMOYED DOG WOOL, KETTLE DYED	COMING SOON

\*While supplies last. Milkweed quantities are limited.

208-407-5759

JAY-DU.COM



Thank you for considering stocking JayDü, and for shopping small!  
We look forward to hearing from you!

♥ Jenaya & Pattie

208-407-5759

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